

Message Text

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 112215Z MAR 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 4244

UNCLAS LIMA 1990

EO 11652: N/A

TAGS: BEXP, PE

SUBJ: MAJOR PROJECT-TWO NEW PETROPERU REFINERIES

REF: STATE 34140

1. EMBOFFS OBTAINED FROM PETROPERU ANSWERS TO QUESTIONS POSED
REFTEL. ANSWERS BELOW KEYED TO QUESTIONS PARA 1 REFTEL:

A. BORJA --\$3.5 TO \$4.5 MILLION (12,000 BBL/DAY)

BAYOVAR--\$200 MILLION (150,000 BBL/DAY)

B. PETROPERU PREPARED BOTH STUDIES. BORJA STUDY RECENTLY
COMPLETED, BAYOVAR WILL BE FINISHED WITHIN 2-3 WEEKS.
NOT ABLE TO OBTAIN STUDIES.

C. PETROPERU HOPES TO START ON BORJA REFINERY IN 2-3 MONTHS
AND HAS ALREADY BEEN IN CONTACT WITH SOME US FIRMS,
HOWE-BAKER AND PROTON WERE SPECIFICALLY MENTIONED.
CONSTRUCTION TO BE COMPLETED BY END OF CY 76. THIS IS
SKID MOUNTED SMALL REFINERY FOR JUNGLE SITE. PETROPERU
HOPES TO HAVE TENDERS OUT ON BAYOVAR IN JULY AND TO
SIGN CONTRACT BY END OF CY 75 WITH 30 MONTHS ALLOWED
FOR EXECUTION OF CONTRACT.

D. NO.

E. BORJA, YES. BAYOVAR WILL BE 2-PART: ENGINEERING AND
EQUIPMENT PROCUREMENT FOLLOWED BY CONSTRUCTION.

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F. RAFAEL ANTEZANA, INDUSTRIAL PRODUCTION MANAGER, OR HIS

SUBORDINATE JUAN PATINO PATRONE, CHIEF PROJECT ENGINEER;
PETROPERU, P.O. BOX 1081, LIMA 1 PERU.

G. COMPETITION INCLUDES FRANCE, JAPAN AND GERMANY.

H. PETROPERU PLANS TO HAVE FINANCING FOR PROJECT INCLUDED
IN TENDER. INTERESTED FIRMS SHOULD EXPECT SOME
APPROACH TO INCLUDE FINANCING PACKAGE AS PART OF THIER BID.

2. OFFICIAL ALSO INFORMED EMBOFFS OF NEW PROJECT MEPD MAY BE
INTERESTED IN. THIS IS PLANT FOR PRODUCTION OF LUBRICANTS FOR
WHICH FEASIBILITY SUTDY IS UNDERWAY. PLANT WILL HAVE CAPACITY
OF 2-3000 BBL./ DAY AND COST \$30-40 MILLION. TENDERS EXPECTED
AROUND END BY 75. INTERESTED PARTIES SHOULD CONTACT ING.
ANTEZANA.
DEAN

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